



 GreyOrange

X

 cypher
ROBOTICS





Who we are

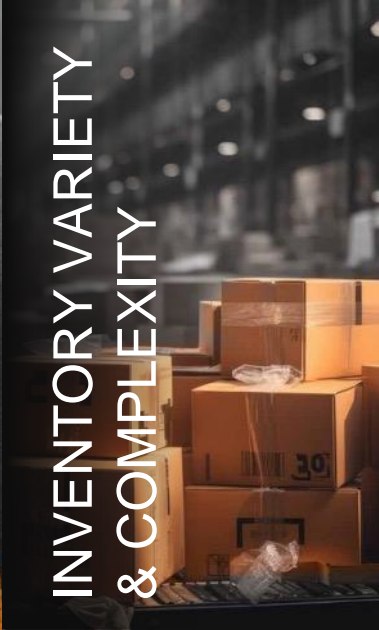
A Supply Chain Software
Company Disrupting and
Redefining Fulfillment



What we solve



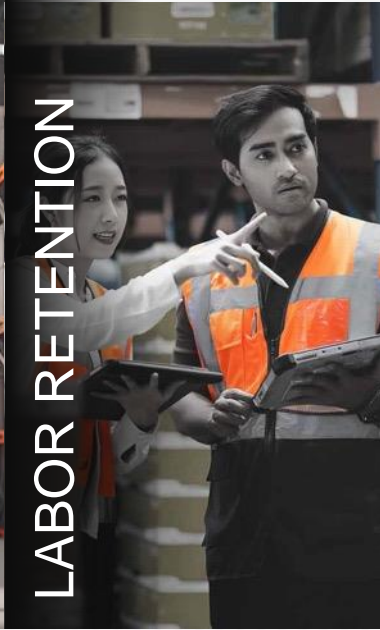
OMNICHANNEL
DEMAND



INVENTORY VARIETY
& COMPLEXITY



SPACE CONSTRAINTS



LABOR RETENTION





| How we do it



GreyMatter end-to-end fulfillment orchestration



Multi-vendor robotic automation solutions: Certified Ranger Network (CRN)



gStore omnichannel retail store execution platform

Integrated Omnichannel Orchestration

GreyMatter



CERTIFIED RANGER NETWORK



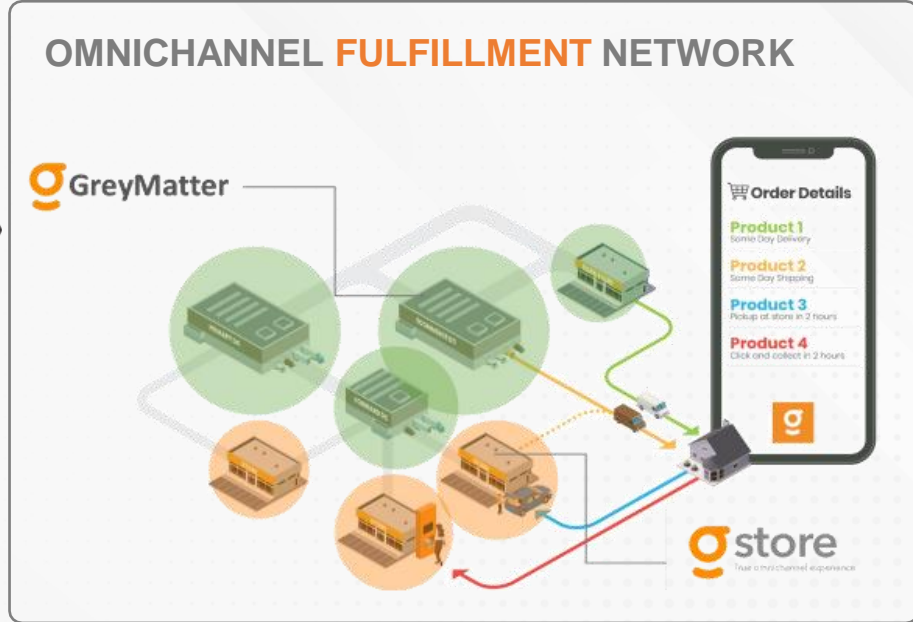
Store
by GreyOrange



RFID Readers Handhelds Smart Mirrors Interactive Displays Smart Camera Ranger Assist

OMNICHANNEL FULFILLMENT NETWORK

GreyMatter



gstore
Your omnichannel experience

GreyMatter Multiagent orchestration





What's the impact?

45%

Reduction in Fulfillment
Cost-per-unit (18-24
months of ROI)

99.9%

SLA Adherence
Same Day/Next Day
Shipping

2-4x

Productivity
Gains in the
Warehouse



HOW WE BRING VALUE TOGETHER



Ease Adoption of
Robotics



De-risk
Investment



Maximize ROI



Single Bot
Optimization



Autonomous Cycle Counting



Bridging Reality and Insight for a Smarter Tomorrow

Meet Captis



- Autonomous cycle counting system from deploy, dock, and charge
- Vision-based or RFID data capture
- Applicable in aisles 5 ft or wider
- Run time of 5+ hrs. on 60-minute charge
- No additional infrastructure needed
- Performance guaranteed through RaaS model
- Integrates with WES or WMS through API
- Enhanced safety with tether and QR marker for drone orientation indoors

Who's Interested?

- Companies in 3PL, Healthcare, and Retail sectors
- Businesses requiring Cycle counting SLA monthly, quarterly, annually
- Companies looking to optimize operational costs and streamline processes.
- Operations dealing with inventory accuracy challenges.
- Organizations keen on exploring robotics and advanced automation solutions but needing guidance on where to begin.



What Scale of Problem Does This Solution Resolve?

Retail Case Study

- Eliminates **250,000** man-hours per year
- Reduces cancelled web orders due to out-of-stock by 50% equating to **\$7.5 M** in additional revenue per year
- Reduces discontinued inventory on hand by 12% equating to **\$1.2 M** in overall savings
- Unlocks ability to provide **fulfillment services** for unused space opening new revenue stream

Operational Impacts



Increased margins with
reduction in operating costs



Business continuity during
any labor market



Higher inventory
accuracy



Foster labor attribution by
removing mundane jobs



Increased equipment
availability






Together we position our customers for
sustainable and **profitable** growth

ALL STARTING WITH CAPTURING THE DATA

Q&A





 GreyOrange x  Cypher
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